

## Bonus Summary

### GHM

Trish - \$6,000 Q1 2017, ? Q4, 2016, \$6,000 Q1 2016, \$3,000 Q4 2015 – was \$1,500 Q3 2015

Andris – Now \$10k per quarter. Was \$10k per half. We owe him \$10k for 2H 2015 and \$10k for Q1 2016. \$20k owed as of 5/12/2016. He is on \$10k/qtr for 2016.

Andrew – 5k a quarter

Brian Killingsworth - \$8937.5/qtr – increased base from 67,500 to 77,500 effective 2/20

Thomas Schupp - \$2,500 for Q1 2017

### A1C

Brian - \$8,125 per qtr -to be paid right after quarter ends – Q1 2018 paid

Steven - \$10,000 for Q1 2017, \$10k per quarter effective Q3 2016 – Q1 2018 paid 4/30

\*\*\*\*\* Rami – \$10,000 for Q1 2017, 2x normal = \$10,000 for Q4 2016, \$7,500 for Q1 2016, was \$5,000 / qtr – Does not apply for Q4 due to part time status? No employeeed

George - \$3,125 / qtr - If the DME numbers meet expectations

\*\*\*\*\* Emanuel - \$2,200 / qtr for 2016 as well. If the DME numbers meet expectations – no longer given

Fawn – 1.5 normal for Q4 2016 = 9,375. Normal = \$6250 / qtr - \$75,000 salary – paid Q1 2018 4/30

Samantha \$3,000 / qtr effective Q2 2016. Was 1,000/qtr – paid Q1 2018 4/30

Katie – Was \$1,000 for Q4 2015. 2016 - Pharmacy bonuses apply

\*\*\*\*\* Catherine Tabe-Ebob - \$6250/qtr – No longer employed

Doug Klein - \$2,500 for Q1 2017 - paid Q1 2018 4/30

Suzanne Tagg – Consider \$2500 for Q4 2017 and Q1 2018 – Q1 2018 paid – Stop paying quarterly bonuses for her as of June 1<sup>st</sup>.

Dana Webb - \$600 – Big Bend Q1 2018 and move – Q1 2018 paid

Hannah Hughes - \$600 – Big Bend 2018 and move - Q1 2018 paid

DaLinda - \$2500 for Q1 2018 – Q1 2018 paid – Stop bonuses as of 10/29. Increased salary to \$166k

Adefunke Taiwo - \$2500 for Q1 – Q1 2-18 paid

Pharmacy Bonus Program

\$2,500 over the course of a year split \$1,250 up front, \$1,250 year end for year 1 and then \$2,500 annually year end thereafter.

George - Beta and Lake City

Katie – Hudgins

Samantha – Royal

Emanuel Cirrus –

\$8k annual salary on Cirrus effective 10/5

\$1,230.77 one- time bonus (8 weeks of back salary)

\*\$250/mo bonus for on target goals for Call Center CS/agent support

\*\$1.50/enrollment bonus (forecast is for 1,500 annual enrollments with the majority occurring during open enrollment

\*To be paid monthly. Eligible for bonuses starting 10/1/2015

On target annual pay under Cirrus is  $8,000+3,000+2,250=\$13,250$

Emanuel - As of 1/18 on target Cirrus should go from  $3,000+2,250= \$5250$  to \$10k